

Used Car Dealer in Norfolk

How to Decide on a Used Car Dealer in Norfolk?

If a replacement vehicle is on the horizon for you, you're probably getting into a "car buying" frame of mind. Chances are, you've been paying more attention to the ads on radio and television, telling which dealerships are claiming the best dealers in town. But how are you going to decide which used car dealer in Norfolk is going to get your business? What are the critical points that you'll use to make this big decision?

If you're shopping for a new car, you probably have pretty good credit. But if your credit isn't so good, chances are pretty good that you'll be looking around Norfolk for a reputable used car dealer. The fact is, most new car dealerships won't finance people who have serious credit issues. They see these customers as too big of a risk, and the expenditure for a brand new car is too big to make without good financing behind you. So, if you're like millions of Americans who have a few black marks on their credit record, and you need financing to complete your used car purchase, you have to decide two things: who is going to provide the car, and who will underwrite the financing?

Which Used Car Dealer in Norfolk Is Best?

With the national economy being as it is, and lenders tightening up across the country, fewer and fewer people are able to get financing for their auto purchases. However, there is one company still helping credit-challenged consumers drive away with great vehicles that they have been able to get financing for. DriveTime specializes in providing financing for people with bad credit, and makes a point of ensuring that they lend money on great cars, trucks, vans and SUVs, so that their customers are happy and confident with their vehicle purchases.

Here are just a few reasons many consider DriveTime the premiere used car dealer in Norfolk:

- DriveTime buys only the best, late-model cars and trucks to put on its lots
- Each car DriveTime sells undergoes a rigorous 53—point inspection; if the car doesn't pass, it doesn't end up on a DriveTime lot
- DriveTime backs up every car it sells with its unique DriveCare limited warranty
- The DriveTime sales team takes the time to help customers understand their situation, their options, and the sales/financing process

Finally, A Norfolk Used Car Dealer That Will Work With You

It's easy to underestimate the difficulty some consumers have finding financing for that much-needed automotive purchase. Times are tough—and even tougher for those with limited financing resources—but that doesn't mean you have to settle for a lousy car. If you need to find a good used car dealer in Norfolk, make sure to come to DriveTime first! They'll treat you with respect, and will help you understand that it IS possible to get a great late-model vehicle even with bad credit!